

## CONFIDENTIAL CLIENT QUESTIONNAIRE

	CLIENT DETAILS					
	ORGANIZATION/BUSINESS NAME					
	ORGANIZATIO	ON/BUSINESS ADDRESS				
	CITY, STATE, ZIP					
	FAX		PHONE			
	YEARS IN BUSINESS		WEBSITE			
	CONTACT DETAILS					
Required	NAME			TITLE		
Required	OFFICE PHONE	1				
	EMAIL			FAX		
	PROJECT INFORMATION					
Damind	PROJECT DESCRIPTION (Describe what you want to happen. When and where will it take place? Do you have a name for the project/event?)					
Required						
	TARGET AUDIENCE (Who would you like to see attend and participate in this project?)					
	PROJECT PURPOSE/GOAL (Why are you doing this? What is the specific result that you desire?)					
	OTHER DECISION MAKERS NOT LISTED (Who else will be involved? Is there a board of directors?)					
Required						



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IN-HOUSE RESOURCES AVAILABLE TO COMPLETE MARKETING/PLANNING OF PROJECT (What do you have onhand to work on this project? Computer? Internet? Camera? Documentation of previous works?)					
PREVIOUS MARKETING/PLANNING TACTICS USED (What type of planning/marketing work has been done for your business or organization? Was it done in-house or by a consulting firm?)					
RELEVANT DEADLINES					
(event date, beginning of ticket sales, licensing requirements, etc. List in order of importance.)					
ITEM	DEADLINE DATE				
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.					
12.					
13.					